



CONSULTANT SERVICES **PRIVATE SECTOR INVESTMENT PARTICIPATION**

Introduction

The Millennium Challenge Corporation (MCC) is a U.S. Government corporation whose mission is to provide assistance that will support economic growth and poverty reduction in carefully selected developing countries that demonstrate a commitment to just and democratic governance, economic freedom, and investments in their citizenry. Eligible countries are invited to develop and submit grant proposals to MCC for consideration. Key MCC operating principles relating to the award of grants include emphasis on economic impact, country-led solutions and implementation, sustainability, and focus on results. To receive assistance, eligible countries are required to enter into a public agreement (Compact) with the MCC that includes a multi-year plan for achieving shared development objectives and the responsibilities of each country in achieving those objectives, regular benchmarks to measure progress, multi-year financial plan, and a plan to ensure accountability for the use of MCC assistance. MCC will seek to enter into a Compact for assistance through large-scale, five-year grants that are implemented by country governments with guidance and oversight by MCC. To date, MCC has provided Compacts to ranging from \$60 to \$698 million for a wide variety of uses, including transportation (roads, bridges, ports, airports); agriculture and irrigation; energy; water supply and sanitation; access to health; finance and enterprise development; community development; land rights and access; access to education; and good governance, policy reform, and anti-corruption initiatives, etc. For more information on MCC's operations and portfolio, please visit www.mcc.gov.

Scope

MCC requires consulting services for the development and implementation of investment programs that involve private sector participation, including through support of public-private partnerships and structured finance (hereinafter referred to as "Private Sector Participation" or "PSP") in Compact programs.

Tasks

The consultant's assignments may include the following:

- Advising MCC and/or partner countries on opportunities for including PSP in Compact proposals, including identifying and developing interventions that could involve public-private partnerships and mobilization of private financing;
- Advising MCC and/or partner countries on PSP transactions as well as the related public sector institutional aspects that are necessary for project success and sustainability;

- Advising on different form of PSP modalities, including management contracts, leases, concessions, asset divestitures and privatization, output-based aid, performance-based contracting, etc;
- Advising MCC and/or partner countries on matters relating to project definition, appraisal, and due diligence of PSP-related interventions in Compact proposals, including commercial and financial analysis, evaluation, and structuring; project risk analysis and allocation; financial modeling; project documentation; value for money; development of project delivery options; analysis of institutional models, and identifying the necessary policy/legal/regulatory reforms to support sustainability, etc.;
- Advising MCC and/or partner countries on financial sourcing issues, including off balance-sheet and structured financing techniques, incorporating grants into project financial structures, and other innovative financing approaches;
- Advising MCC and/or partner countries on negotiations with project sponsors, banks, other financing partners;
- Preparing, reviewing and commenting on materials related to project design, development and implementation, including project preparation documents, budgets, financial models, terms of reference, and procurements, etc.; and
- Advising MCC and/or partner countries on implementation of PSP-related interventions in Compacts.

Period and Place of Performance

This consultancy maybe filled as a short or long term consultancy with a base period of twelve months with up to four twelve month option years.

Subcontracting

The consultant is authorized to subcontract data collection, data preparation, economic/financial analysis, and related services as needed. The overall costs for subcontracting shall not exceed 25% of the consultant's total negotiated unloaded direct labor cost.

Evaluation Criteria

- Experience involving various forms of PSP-related modalities;
- Exposure to developing countries and a clear understanding of their enabling environments for PSP;
- Experience with financial modeling and commercial/financial engineering techniques, particularly related to structured financings;
- Risk allocation/mitigation skills, including knowledge of risk transfer and guarantee/insurance products; and
- Excellent oral and written English communication skills.

Other requirements:

International travel may be required. The Consultant may be requested to mobilize on a short notice and will be expected to deliver high quality finished products in a timely manner.

How to Apply

Please include the following in your application to recruitment@mcc.gov with PSP in the subject:

- Resume/Curriculum Vitae, including but not limited to responsibilities, location, duration, and client;
- Brief cover letter that addresses all Evaluation Criteria as listed in this advertisement and lists; and
- Three professional references with contact information.

This announcement will be open and continuous.

Your application will be on file for six months after the announcement closes or six months from the date you applied to an open and continuous announcement.

Applications are reviewed every three months.

If selected for an assignment, you will receive an email notification from MCCs Office of Contracts and Grants Management

THIS ANNOUNCEMENT IS FOR AN INDEPENDENT CONTRACTOR TO PERFORM CONSULTANCY SERVICES AND IS NOT FOR INDIVIDUALS SEEKING EMPLOYMENT DIRECTLY WITH MCC. PLEASE VISIT: <http://www.irs.gov/businesses/small/index.html> FOR INFORMATION REGARDING INDEPENDENCE CONTRACTORS.